



**“Finance is Fun!®”**

**“Banango Traders®”**

***Experiential learning at its best***



# **“Banango Traders®”**

## ***Experiential learning at its best***

### **A business and financial management training programme**

- **Based on 20 years of training experience and material development;**

### **For everyone**

- **5 levels: starter, learner, intermediate, advanced and expert;**

### **With an integrated approach to learning and practice**

- **practical training material at each level, combining exercises and case studies with our specially-designed business simulation challenge;**
- **Delegates manage and analyze their own company;**
- **The programme exercises and case studies can be fully customised;**

### **That is very easy to deliver in-house if required**

- **Highly-experienced JSF facilitators;**
- **Easy instructions for participant decision-making and planning;**

### **Either in the classroom or by correspondence**

- **Can be done over consecutive days, separate days, half days or after hours and either individually or in small or big groups;**
- **Distance learning and email/internet communication option available.**

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## SUMMARY OF PROGRAMME LEVELS AND PLANNING DECISIONS

GAME DIFFICULTY LEVEL	1	2	3	4	5
Weekly Decisions	(STARTER)	(LEARNER)	(INTER-MEDIATE)	(ADVANCED)	(EXPERT)
Price					
Marketing					
Cash Purchases					
Borrowings					
Credit Sales					
Purchase of Fixed Assets					
Debtor Finance Facility					
Additional Share Capital					
Mergers		(optional)	(optional)		
Cartels!		(optional)	(optional)		
Stock Considerations					
Stock Wastage after 2 weeks		(optional)			
Wastage if not refrigerated					
Determination of Results					
Cash in the Bank					
Profit Before Tax					
Profit After Tax					
Net Asset Value					

# LEARNING MATERIAL TO ACCOMPANY THE VARIOUS LEVELS OF THE PROGRAMME

GAME DIFFICULTY LEVEL	1	2	3	4	5
Handbook Modules	<b>(STARTER)</b>	<b>(LEARNER)</b>	<b>(INTER-MEDIATE)</b>	<b>(ADVANCED)</b>	<b>(EXPERT)</b>
Sources and Uses of Capital and Income Money Flows and Money Balances The Meaning and Measurement of Profit					
Planning for Profit – Breaking Even Profit vs Cash Flow					
The Drivers of Cash Flow The Balance Sheet					
Working Capital Management Capital Budgeting					
Financing Growth The Value of Shares					
Game Results Analyses					
Net Cash Flows Profit Margins and Break Evens Balance Sheet Ratio Analysis ROE and Sustainable Growth Analysis					

